

## **USPS Postage Rate Changes Effective January 27th, 2019**

| Comparison to Old Rates First Class Mail |           |         |         |               |                     |                |  |  |  |
|--|-----------|---------|---------|---------------|---------------------|----------------|--|--|--|
|  | Full Rate | 5-Digit | AADC    | Mixed<br>AADC | Machine<br>Pre-Sort | SP<br>Residual |  |  |  |
| Current 1 Ounce                          | \$0.500   | \$0.378 | \$0.408 | \$0.424       | \$0.458             | \$0.510        |  |  |  |
| New 1 Ounce                              | \$0.550   | \$0.383 | \$0.412 | \$0.428       | \$0.459             | \$0.560        |  |  |  |
| \$ Amount Change                         | \$0.050   | \$0.005 | \$0.004 | \$0.004       | \$0.001             | \$0.050        |  |  |  |
| % Change                                 | 10.0%     | 1.3%    | 1.0%    | 0.9%          | 0.2%                | 9.8%           |  |  |  |

| Comparison to Old Rates First Class Mail |           |         |         |         |          |          |  |  |
|--|-----------|---------|---------|---------|----------|----------|--|--|
|  | Full Rate | 5-Digit | AADC    | Mixed   | Machine  | SP       |  |  |
|  | ruii Kate |         |         | AADC    | Pre-Sort | Residual |  |  |
| <b>Current 2 Ounce</b>                   | \$0.710   | \$0.378 | \$0.408 | \$0.424 | \$0.458  | \$0.510  |  |  |
| New 2 Ounce                              | \$0.700   | \$0.383 | \$0.412 | \$0.428 | \$0.459  | \$0.560  |  |  |
| \$ Amount Change                         | -\$0.010  | \$0.005 | \$0.004 | \$0.004 | \$0.001  | \$0.050  |  |  |
| % Change                                 | -1.4%     | 1.3%    | 1.0%    | 0.9%    | 0.2%     | 9.8%     |  |  |

| Comparison to Old Rates Marketing (Standard) Mail |         |            |            |  |  |
|---|---------|------------|------------|--|--|
|   |         | Automation |            |  |  |
|   | 5-Digit | AADC       | Mixed AADC |  |  |
| Current   | \$0.251 | \$0.274    | \$0.287    |  |  |
| New   | \$0.256 | \$0.281    | \$0.291    |  |  |
| \$ Amount Change                                  | \$0.005 | \$0.007    | \$0.004    |  |  |
| % Change  | 2.0%    | 2.6%       | 1.4%       |  |  |